## Message Text

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**ACTION NEA-10** 

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FM AMCONSUL BOMBAY

TO USDOC WASHDC

INFO SECSTATE WASHDC 5441

AMEMBASSY BEIRUT

AMEMBASSY NEW DELHI

AMCONSUL MADRAS

AMCONSUL CALCUTTA

**UNCLAS BOMBAY 1361** 

BEIRUT FOR CIVAIR

E. O. 11652: N/A

TAGS: BTIO, EAIR, IN

SUBJ: TRADE OPPORTUNITY - LEASING HELICOPTERS

1. H.P. RAO, CHAIRMAN, PUSHPAKA AVIATION PVT. LTD., WTDR MAY '74, SEEKS ARRANGEMENT WITH FIRMS ABLE TO LEASE HELICOPTERS TO OIL AND NATURAL GAS COMMISSION (ONGC) FOR PERSONNEL TRANSPORTATION BETWEEN SHORE AND OFF-SHORE OIL DRILLING AND PUMPING RIGS. PUSHPAKA HAS GOOD CONNECTIONS WITH OFFICIALDOM AND RAO BELIEVES HE CAN ARRANGE APPROVALS NECESSARY FOR LICENSES TO IMPORT AIRCRAFT AND TO REMIT LEASING FEES; HAS ALREADY CONTACTED ONGC WHICH HAS ASKED FOR DETAILS OF HELICOPTERS AVAILABLE AND LEASING FEES.

2. TWO OR THREE HELICOPTERS ARE SOUGHT, PREFERABLY SECOND-HAND, THAT CAN CARRY 12 OR MORE PASSENGERS, PREFERABLY 15 TO 18 SEATERS. THEY MUST BE EQUIPPED WITH FLOATS AND NAVIGATION INSTRUMENTS FOR OFF-SHORE OPERATIONS. BELL JET RANGER 2061A WITH TWIN TURBO-JET ENGINES CITED AS TYPE DESIRED. LEASE WOULD BE FOR FIVE YEARS WITH OPTION OF PURCHASE. INITIAL SUPPLY OF SPARES TO BE FURNISHED WITH DELIVERY OF HELICOPTERS; LESSOR TO ARRANGE DELIVERY OF ADDITIONAL SPARE PARTS AS NEEDED ON OPENING OF LETTER OF UNCLASSIFIED

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CREDIT.

- 3. PUSHPAKA WOULD ARRANGE LEASING AGREEMENT, OBTAIN GOVERNMENT LICENSES AND WOULD PROVIDE CREWS, MAINTENANCE AND OPERATION OF HELICOPTERS. LEASING FEE TO BE NEGOTIATED WITH PUSHPAKA. PAYMENT WOULD BE GUARANTEED BY ONGC AND, IF DESIRED, PAID BY ONGC DIRECTLY TO LESSOR.
- $4.\ RAO$  PREPARED VISIT USA TO MEET FIRMS WHICH HAVE SUITABLE HELICOPTERS FOR LEASE HIRE.
- 5. ACTION REQUESTED: ASCERTAIN AVAILABILITY OF SUITABLE HELICOPTERS FOR HIRE AND CABLE US NAMES OF ANY FIRMS INTERESTED WITH DETAILS OF OFFERS IF POSSIBLE. BANE

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## Message Attributes

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Subject: TRADE OPPORTUNITY - LEASING HELICOPTERS TAGS: BTIO, EAIR, IN, (GENSCHER, GHANS-DIETRICH)

To: COM

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